

Pharmaceutical Industry Project Management Group

www.pipmg.org
AGM 8th November 2006

Chairman's Report

PIPMG Organisation

1. Membership

The membership of PIPMG continues to grow (28% over the last twelve months) and had reached 810 by the end of September 2006. PIPMG has a broad membership encompassing a wide range of healthcare industry interests and countries. Details are shown in Appendix 1.

2. Finances

As PIPMG is a not for profit organisation, the key role of the PIPMG Steering Committee is to ensure that the group remains solvent and self-financing through provision of high value meetings at comparatively low cost. One aspect of PIPMG income that has grown significantly over the last few years is the use of the PIPMG mailing list (mainly for job postings). This additional source of finance has enabled PIPMG to invest in its website, produce publicity materials and to keep the cost of meetings at a very competitive level. During the past year, and with the help of careful meetings management from Browncroft Events, we have built up a surplus of £8,032.24. It is clearly appropriate and prudent to maintain a financial buffer of about £2500 and to use monies above this for the benefit of the membership. The Groups current financial position is summarised in Appendix 2.

3. Steering Committee

Within the last year, both Sarah Dawkins and Haydn Pike have stood down from the Steering Committee after a number of years of service. On behalf of the PIPMG, I would like to thank Sarah and Hayden for their hard work, enthusiasm and contribution to the group. The current Steering Committee members are prepared to continue in office. A number of Steering Committee members are standing for re-election this year; Stephen Clegg, Janette Thomas and Miranda Tighe (as shown in Appendix 3). Tom Halliwell will continue in the role of Chairman, Mark Christodoulou as Vice Chairman and Ralph White as Secretary. The post of Vice Chairman which was created in 2005 in order to ensure sound succession planning and which was reported as being vacant at last years AGM was filled by the Steering Committee earlier this year.

If you would like to participate in the work of PIPMG please contact any member of the Steering Committee for further details.

4. Administration

Browncroft Events have managed both PIPMG administration and organisation of meetings during the year. This has been a very effective partnership which the Steering Committee intends to maintain.

Activities during the year

1. PIPMG Meetings

The primary focus of the PIPMG in terms of activities is the public meetings that it runs twice a year. The November 2005 meeting had the theme "Licensing - a better way forward?". This meeting sought to examine a number of questions such as when and why project managers should coordinate the due diligence and partnering process? How companies can minimise risk and maximize value when developing an out-licensing candidate? What are the most frequent showstoppers for biologic and small molecule candidates during due diligence? And what can pharma and biotech companies learn from each other, and from failed in-licensed programs, to help bridge the competencies gap?

In May 2006 the theme was "Building a strategic alliance - a project, but not as we know it!". The key objective for this meeting was to stimulate discussion on optimal approaches to establishing, maintaining and ultimately closing strategic alliances. Areas covered in presentation and syndicate sessions included:-

- Making Partnerships Work
- Managing relationships in alliances

- Frustrations faced by project teams managing an alliance
- Alliances in Practice – Lessons Learned
- How do we manage change control in an alliance
- Alliance management in biopharmaceutical manufacture
- Critical success factors in alliance management

Feedback from these meetings was overwhelmingly positive with a continuing consensus that PIPMG provides a unique forum for networking and updating project management knowledge. In view of the positive comments, the Committee will continue the same style of meeting but will continue to evolve as feedback indicates the need.

A report from each meeting is prepared and is made available to members via the website.

2. Training

One of the aims of PIPMG is to further the development of project managers and project management. A very useful training area has been developed on the PIPMG website (www.PIPMG.org), including information on different approaches to training, project team diagnostics and healthchecks.

3. PIPMG Website (www.PIPMG.org).

The new PIPMG website which was launched in 2005 continues to provide a point of reference for the PIPMG and contains write ups of previous meetings and information on future activities as well as many useful links.

How this site develops will depend on PIPMG member feedback and usage.

4. Future Direction

It is the intent of the Committee to continue to strengthen PIPMG and to develop links with other groups where these are in line with our objectives.

PIPMG remains a unique group with great strengths in terms of breadth, networking opportunity and access to project management professionals.

Tom Halliwell
Chairman PIPMG
November 2006

Appendix 1 PIPMG MEMBERSHIP 2005/2006

	Sept 2005	Sept 2006
Total Membership	630	810
UK	501	641
Europe	122	138
Other (Australia, US)	7	31

Appendix 2 PIPMG Financial Position October 2006

Item	Date	Income	Expenditure	Balance
Powdermed mailing	Dec-05	£400.00		£3,784.58
Ventura mailing	Dec-05	£400.00		£4,184.58
Nov 05 meeting dividend	Jan-06	£195.01		£4,379.59
Committee Meeting Food	Feb-06		£29.18	£4,350.41
Patheon Mailing	Mar-06	£400.00		£4,750.41
Ruston Poole/ Brooker Mailing	Mar-06	£400.00		£5,150.41
AstraZeneca Mailing	Apr-06	£400.00		£5,550.41
Anderson Piquet Mailing	May-06	£400.00		£5,950.41
May 06 Meeting Dividend	May-06	£800.71		£6,751.12

TBS (Roche) Mailing	May-06	£400.00		£7,151.12
Data Protection Annual Fee	May-06		£35.00	£7,116.12
Wine - Kevin Bilyard	May-06		£83.88	£7,032.24
Stiefel Mailing	Aug-06	£500.00		£7,532.24
AstraZeneca Mailing	Sep-06	£500.00		£8,032.24

APPENDIX 3

PIPMG STEERING COMMITTEE 2005/2006

Members

Stephen Clegg, GE Healthcare
Mark Christodoulou, Stiefel – Vice Chairman
Tom Halliwell, Roche – Chairman
Steve Harrison, Pharma Alliance International Ltd
Jayne LeCarpentier, AstraZeneca
Stuart McGuire, Chiltern International Ltd
Keith Rodgers, Bodiam Consulting
Janette Thomas, Genaderm
Miranda Tighe, Plethora Solutions
Ralph White, PPMLD Ltd – Secretary

Co-opted

Sarah Allan, Browncroft Events

Seeking re-election to the Steering Committee

Stephen Clegg, GE Healthcare
Janette Thomas, Genaderm
Miranda Tighe, Plethora Solutions

Not seeking re-election to the Steering Committee

Sarah Dawkins, GSK
Haydn Pike, Norgine Ltd